



# ISBA

ANNUAL REPORT 2018-19



# ISBA GOVERNING BODY



**Dr K SURESH KUMAR**  
*President - ISBA*  
PSG-STEP, Coimbatore



**Dr A BALACHANDRAN**  
*Vice President - ISBA*  
VIT-TBI, Vellore

## GOVERNING BODY MEMBERS



**Ms POYNI BHAT**  
*SINE-IIT Bombay,*  
Mumbai



**Mrs GITA CHENGAPPA**  
*TREC-STEP,*  
Trichy



**Mr PRANAY GUPTA**  
*91springboard*



**Mr SATENDRA KUMAR**  
*KIET-TBI,*  
Ghaziabad



**Mr SHERIN SAM JOSE**  
*Startups Valley TBI,*  
Kanjirapally



**Mr ANIL SHENOY**  
*Social Alpha,*  
Bangalore



**Mr GIRIDHAR GADHIRAJU,**  
*Venusgeo Solutions, Tirupati*



**Mr GAURANG SHETTY**  
*Riidl,*  
Mumbai



# FROM THE PRESIDENT'S DESK

**Dear colleagues & friends,**

*It is with immense pleasure that I along with ISBA Governing Body members present to you ISBA's annual report of the year 2018-2019.*

*This has been a very eventful year filled with numerous initiatives that inspire. Several programmes were successfully organised to help and support incubator managers in their endeavours which received highly positive feedback and outcomes.*

*Member Connect Programmes through virtual platform were organised to provide insights on the current trends in the entrepreneurship arena.*

*National and International delegations / Visits to the incubation centres has been led by ISBA.*

*We successfully organised a Managers' Conclave which led to the formation of Working Groups to address the key challenges faced by the incubation fraternity. This also helped in peer-to-peer bonding and fellowship.*

*This year has inspired us to outperform ourselves in every possible way. I hope the positivity and success of the previous year radiates into the coming years' outcomes.*

**Dr K Suresh Kumar**

President - ISBA

Executive Director - PSG-STEP, Coimbatore

**Everyone wants to live  
on top of the mountain,  
but all the happiness &  
growth occurs while  
you're climbing it**



# MANAGERS CONCLAVE

The ISBA Managers Conclave organised during Feb 1-3, 2019, witnessed a get together of over 60 incubator managers PAN India. The Managers Conclave paved a platform for the Managers to critically discuss about the key challenges faced in the operations and growth of the incubation centres. As an outcome of the deliberations, seven (7) working groups have been formed to present the strategies and possible interventions in the areas of Setting Guidelines for Coincubation, Establishing regional and international networks, Maintaining quality pipeline for incubation, Self sustainability of incubation centres, Engaging with corporates and industries, Engaging with investors and Incubating Deep Technologies. Shri, Praveen Roy, Scientist 'E', NSTEDB, DST, Govt. of India participated and shared the expectations of NSTEDB from incubation centres.



As part of the Managers Conclave, a special session was organised on "Art & Science of Communication" by Mr. Pradeep Yuvaraj, Storyteller and Managing Director Prezantim Creative Services, Coimbatore





# MEMBER CONNECT SERIES



*In the view of enhance the insights of the incubators, ISBA initiated the Member Connect Series to have a continuous engagement with the Incubation Centres.*

*Five (5) member connect programs have be organised under the following topics,*

1. On Dec 4, 2018, Mr Gaurang Shetty, Ms Bhavna Pandya and Mr Amit Yadav, Fab and Bio academy graduates hosted a two hour webinar on Makerspace.

2. On Dec 11, 2018, Ms. Sakshi Ganeriwal, Paypal hosted an interactive session on AI/ ML. About fifteen people participated and benefited from the sessions.

3. On 3 Jan 2019, Shri H K Mittal, Advisor and Member Secretary NSTEDB spoke on "Envisioning new age incubation"

4. On 29 Jan 2019, Prof Thillai Rajan, Professor, IIT Madras spoke on "Funding Landscape in India"

5. On 27 Feb 2019, Ms Padmaja Ruparel, President, Indian Angel Network spoke on "Latest Developments in Angel Tax"

# #ASKMEANYTHING



# NSTEDB, DST - ISBA INITIATIVES



**THE NATIONAL SCIENCE & TECHNOLOGY ENTREPRENEURSHIP DEVELOPMENT BOARD (NSTEDB), DST, GOVT. OF INDIA WHICH IS A PIONEER IN THE DEVELOPMENT OF THE INCUBATION MOVEMENT HAS BEEN SUPPORTING ISBA SINCE THE INCEPTION OF ISBA.**

The dynamic nature of techno-entrepreneurship and the high risk associated with start-up ventures pose several challenges to Incubators in the effort to nurture entrepreneurship and promote start-ups. In addition, the grants provided to Incubators are time bound and hence Incubators that are established need to become sustainable within a relatively short period of time.

In order to meet objectives under programme, strengthen Incubation, and improve productivity of Incubators and to help in scaling up of activities, following interventions will be implemented with support NSTEDB

- a) Capacity Building
- b) Networking & Experience sharing
- c) Rewards and recognition

A proposal has been submitted to NSTEDB to extend financial support to organize the following events to the incubation managers:

The different programmes under the capacity building programmes are,

A). Managing Incubators

B). Seed Fund Management & Sustainability of Incubators

C). Designing & Managing an Accelerator programme

Under the Experience Sharing and Networking programmes, ISBA would conduct DST Annual Incubation Conclave and ISBA Annual Conference.

The two main activities under the Rewards and Recognition programme would be,

## NETWORKING EVENTS

- 1. ISBA ANNUAL CONFERENCE**
- 2. DST INCUBATOR CONCLAVE**

## DST - ISBA AWARDS

- ◆ **DST - ISBA Start-up Awards**
- ◆ **DST - ISBA Incubator Manager Awards**
- ◆ **Coordination of DST - Best TBI Awards**





## DST-TBI AWARDS

On behalf of DST, Govt. of India, ISBA administered the selection process involved in identifying the incubation centres for "The Best TBI" and "Emerging TBI"

*The Best Technology Business Incubator Award was awarded to KIIT - Technology Business Incubator*

*The Emerging Technology Business Incubator Award was awarded to a-IDEA, NAARM*



# PFMS TRAINING PROGRAMME

*A training program on Public Financial Management System with the support of NSTEDB, DST was organised to equip the incubator managers to use the online platform introduced by Govt. of India for the financial transactions related to Grants extended to the incubators.*

*The first programme of PFMS was organised at PSG-STEP, Coimbatore and was beneficial to 50+ members on May 24 - 25, 2018*

*The second programme of PFMS was organised at SINE, IIT Bombay, Mumbai and was beneficial to XX members on Jul 19 - 20, 2018*



*Another training programme on the Expenditure, Advance and Transfer (EAT) module was conducted for the incubators at Society for Innovation & Entrepreneurship (SINE) - IIT Bombay on July 19 & 20, 2018. Around 42 participants from our incubation centres benefited from the training programmes.*

*ISBA facilitated a Six (6) days Study Mission for Six (6) officials from Ministry of Agriculture, Nepal from 16th Jul 2018 to 21st Jul 2018. As part of the study mission, the team had interactions with policy makers, over 15 incubation centres, research centres and startups. The study mission the organisations located in Delhi, Hyderabad. Cochin and Triuvandrum*





# BIRAC-ISBA *initiatives*

**BIOTECHNOLOGY INDUSTRY RESEARCH ASSISTANCE COUNCIL (BIRAC) AND INDIAN SCIENCE & TECHNOLOGY ENTREPRENEURS PARKS AND BUSINESS INCUBATORS ASSOCIATION (ISBA) ENTERED INTO A MEMORANDUM OF UNDERSTANDING (MOU) IN THE YEAR 2017**

*"to strengthen the entrepreneurship development initiatives with a special focus on the BioNEST (Bioincubators for Nurturing Entrepreneurship for Scaling Technologies)"*

Based on the the MoU signed with BIRAC, a comprehensive proposal has been submitted and the same has been approved by BRAC.

The following are the programmes / events that would be conducted by ISBA on behalf of BIRAC.

- 1 ***Evangelization Workshops*** - to sensitize new organizations for setting up BioNESTs
- 2 ***Congregations of Managers*** - Managers & Incubation teams would meet three times a year for learning, experience sharing and best practice development
- 3 ***International Linkage Initiative*** - A special focus to enable linkages with Asian Incubation ecosystem
- 4 ***Strengthening Start-up pipeline for Incubation*** - Initiatives that would bring a larger community of entrepreneurs & start-ups in contact with BioNESTs



ISBA was represented by its President, Dr Suresh Kumar at meeting titled "Brainstorming & Consultation meeting on Women Bioentrepreneurship Network in North East region, chaired by Dr Renu Saru, Secretary, DBT, Govt. of India. It was held at IBSD, Shillong, Meghalaya.



# BIRAC-ISBA initiatives



Under the aegis of BIRAC, ISBA conducted an Outreach Programme to sensitize about the BIRAC initiatives to promote Biotech Startup Ecosystem in Shillong, Meghalaya in association with North Eastern Hill University (NEHU) TBI. More than 75 delegates representing industry, startups, innovators, academia and researchers participated in the programme.





## BIRAC CREATING BIOTECH STARTUP ECOSYSTEM:

*Opportunities for Academic institutions, Entrepreneurs, Startups & Innovators*

Date: Tuesday, 22 January 2019 | NORTH EASTERN HILL UNIVERSITY, SHILLONG, MEGHALAYA





## MEMORANDUM OF UNDERSTANDING (MoU)



**MoU BETWEEN ISBA & MAHARASTRA STATE INNOVATION SOCIETY**



**MoU BETWEEN ISBA & KERALA STARTUP MISSION**

# AABI GENERAL ASSEMBLY

*The immediate past president of ISBA and Director General & CEO of Science & Technology Park Pune, Dr. Rajendra Jagdale represented ISBA in the 24<sup>th</sup> AABI General Assembly held at Taipei World Trade Centre on June 6 - 8, 2018.*





*A Mentorship Programme for Agribusiness Promotion Facilities has been initiated in association with PricewaterhouseCoopers Private Limited. The project focuses on extending mentorship support to the Agripreneurs of the State of Himachal Pradesh through a Mentor - Mentee engagement program.*

*As part of the project, ISBA through its member incubators and its networks conducted Need Assessment Study for Mentorship Program, showcased various funding schemes available with the incubation centres during Investors Meet, Mentor - Mentee meet to refine the business models for the entrepreneurs.*

*The duration of the project is for a period of three (3) years from June 2018*

# PROJECTS

## HIMACHAL PRADESH HORTICULTURE DEVELOPMENT PROJECT



# ISBA MEMBERS

91 springboard

a-IDEA, NAARM

Amal Jyothi College of Engineering -  
Startup Valley TBI

Amity Innovation Incubator

Amrita Technology Business Incubator

ANDC InStart Foundation

Ashoka University - Centre for Entrepreneurship

Atal Incubation Centre - Centre for Cellular  
and Molecular Biology

Banasthali University - EDC

Bangalore Bioinnovation Centre - BBC

Bannari Amman Institute of Technology -  
Technology Business Incubator

Centre for Advancing and  
Launching Enterprises - CrAdLE

Centre for Cellular And  
Molecular Platforms - C-CAMP (LIFE

Centre for Incubation and  
Business Acceleration - CIBA, Goa

Centre for Incubation and  
Business Acceleration - CIBA, Mumbai

Centre for Innovation Incubation  
and Entrepreneurship - CIIE

Chamber of Marathwada  
Industries & Agriculture - CMIA

Chitkara Innovation Incubator Foundation

COEP's Bhau Institute of Innovation,  
Entrepreneurship & Leadership

Coimbatore Innovation & Business  
Incubator - CIBI

Coimbatore Institute of Engineering and  
Technology (CIET) - TBI

Crescent Innovation & Incubation Centre

CSIR - Indian Institute of Integrative  
Medicine TBI

DERBI Foundation -  
Dayananda Sagar College of Engineering

DKTE - Technology Business Incubator

GLA University

Global INcubation SERvices - GINSERV

Golden Jubilee Biotech Park  
for Women Society

IIIT-H Foundation

IIM Calcutta Innovation Park

IIMK LIVE, Indian Institute of  
Management, Kozhikode

IIT Mandi Catalyst

IITM Incubation Cell

IKP - Engineering, Design and  
Entrepreneurship Network (IKP-EDEN)

IKP Life Science Incubator (IKP-LSI)

Incubation Center, IIT Patna (IC IITP)

Indigram Labs Foundation

Innovation, Incubation & Linkages

International Centre for Entrepreneurship  
and Technology - iCreate

International Crops Research Institute  
for the Semi-Arid Tropics - ICRISAT



JSSATE- Science & Technology  
Entrepreneurs Park

JUINCUBATOR - City Campus, Jain  
University Incubation Centre

Kerala Startup Mission

KLE - Centre for Technology Innovation  
and Entrepreneurship - (KLE-CTIE)

Krishna Path Incubation Society -TBIKIET

LEAF (Leadership Entrepreneurship and  
Acceleration Foundation) - GLS

MaDeIT Innovation Foundation

Manipal University  
Technology Business Incubator

MICA Incubator

NIF Incubation and Entrepreneurship  
Council (NIFentreC)

Polyplex Corporation Limited -  
Innovation Center AspireLabs Accelerators

PSG-Science & Technology  
Entrepreneurial Park

Research Innovation Incubation Design  
Laboratory - RiiDL

Sandip Institute of Technology and  
Research Centre - SITRC

Sauli Technology & Business Incubator

Science & Technology Entrepreneurs'  
Park - GNDEC

Science & Technology Park Pune

Tiruchirappalli REC Science & Technology  
Entrepreneurs Park -TREC-STEP

SCTIMST - TIMed

Shri Gajanan Invention & Advance  
Research Centre - SGIARC

Shriram Institute - Technology  
Business Incubator (SRI-TBI)

SIDBI - Innovation & Incubation Centre (SIIC)

Society for Innovation & Entrepreneurship -  
SINE (LIFE MEMBERSHIP)

Society for Siddharth International  
Incubation Centre

SPMVV Society for Innovation Incubation  
& Entrepreneurship- SSII-TBI

St. Peter's Engineering College -  
Technology Business Incubator - SPEC-TBI

Tagore Centre for Green Technology  
Business Incubation - TCGTBI

Tata Trust - Foundation for Innovation and  
Social Entrepreneurship (FISE)

Technology Business Incubator -  
Agribusiness Incubation Society (ABIS)

TBI - Nesting Incubation & Entrepreneurship  
for Leveraging Agri-innovations in Nutricereals

Technology Business Incubator - NIT Calicut

Technology Business Incubator -  
University of Hyderabad

Technology Business Incubator  
@ Kongu Engineering College (TBI@KEC)

Indian Institute of Information  
Technology and Management Kerala (IIITMK),

Thiagarajar College of Engineering -  
Technology Business Incubator (TCE-TBI)

Vel Tech Technology Incubator - Vel Tech TBI

Venture Centre India

Venusgeo Solutions

Villgro Innovations Foundation

VIT-Technology Business Incubator

*Long live the incubator tribe. Keep hatching!*



— “ —

*"Our (incubatee's) chief want in life, is someone who shall make us do what we can. This is the service of a friend (incubator). With him, we are easily great."*

— ” —



*Crafted@Pneztim*